CALL TO ORDER

The Board was called to order at 3:00 p.m. in the conference room of the UCF Business Incubator on Tuesday, December 11, 2018.

MEMBERS IN ATTENDANCE:

Pedro Leon  
Dave Spitzer -  
Jeff Badovick - Excused  
Greg Snell  
John Phifer  
Lou Paris –  
Edith Shelley- Arrived at 3:30  
Dr. Stephanie Miller

STAFF PRESENT:

Gordon Hogan, Director, UCF Business Incubator Program –  
Connie Bernal, Daytona Beach Incubator Manager  
Yonese Guerrier, Office Manager  
Rob Ehrhardt, Director, Volusia County Economic Development- Unable to attend  
Robbin Sebra, Volusia County Staff Liaison

INTRODUCTION:

Connie Bernal welcomed the board members

UPCOMING EVENTS:

Connie Bernal started the meeting by discussing the 3 day conference-Soft landing program that had 17 speakers. Team Volusia also participated and donated the food and beverage. Connie went ahead and played a video of the event. Overview of the International Conference “Establishing Your Business in the United States. As a Platform for Global Reach.” Greg Snell said the agenda took a lot of planning with the speakers and that everyone was very energized by the end of the 3rd day. Jack Pifer said that was outstanding. And that the incubator is like a portal for events like this. Pedro Leon wanted to know what kind of company’s are they. Connie said one was a sticker company working with FPL. These stickers stay on the equipment forever. The other was a high end furniture company whose been in business for 70 years. Connie said the new airline from DAB to Ft. Lauderdale to Columbia is really going to help. Gordon Hogan said it’s really how to sell in
the US. They already know how to sell in there country. We need to keep pursuing other country’s like Canada and eastern Europe.

Connie went on to show a chart of 2018 Incubator results and events. Such as client showcase, mentor’s program. Pedro brought up the Cairns foundation and asked who was going to host it. Lou Paris said Stetson would.

Gordon then gave a power point on the seven years and six month economic impact. Gordon the spoke about a local company called West Springs, Inc. a sap dispenser company out of Debary who got a major contract with Delta Airlines.

**THOUGHTS FROM BOARD MEMBERS:**
Jack Phifer brought up Boston Whaler and the boating industry and how we could reach out to them. Pedro wanted updates on meetings. Lou Paris thought soft landing was a huge sucess. Brad Harris said Connie did a great job on that.

**BOARD DISCUSSION:**
Robbin Sebra will distribute to all members a copy of the Quart 2017 Report. No future meeting date was scheduled or discussed.

**ADJOURN AT 4:40 P.M.**